

m[&]l

Services deck[↗]

At the legal
vanguard

morān & lobato
abogados

Table of contents

01 About us

02 Legal services today

03 What do we offer?

04 Methodology

05 Timeline for founders

06 Specific actions

07 Estimated legal fees

08 FAQ

09 Contact us



About us

“

We are the legal department your startup couldn't afford... until now.

Morán Lobato is a law firm based in Barcelona, combining local expertise with an international perspective, capable of providing personalized legal services to entrepreneurs, companies, and economic actors in a clear and dynamic way.

Legal services today

01

Slowness in the incorporation and drafting of agreements.

02

Use of standard templates to “get through” the short term.

03

Lack of intellectual property protection.

04

Lack of legal foresight regarding risks and breaches.



What do we offer?

➔ Theory

- Advisory services in corporate, labor, and tax law tailored to the startup ecosystem.
- We provide training to key talent.
- We draft and review shareholder agreements, bylaws, and key contracts.
- We legally plan investment rounds, from seed to advanced series.
- We protect intellectual and industrial property from day one.
- We ensure regulatory compliance and scalable corporate structures.
- We manage labor relations (hires, terminations, etc.).

➔ Practice

- We negotiate clauses with both short- and long-term perspectives.
- We prepare the cap table and data room.
- Contracts with partners, key talent, and suppliers.
- Commercial litigation.

➔ Collaborations

- External marketing team capable of establishing online presence and branding.
- External patent team capable of protecting inventions
- External accounting manager capable of handling bookkeeping and payroll.



Methodology

01

Initial Audit

Conducting a legal and corporate audit of the startup to identify risks and opportunities.

02

Design and Strategy

Design of a tailored legal and strategic plan based on the results of the initial audit.

03

Execution

Implementation of contractual, legal, and asset protection strategies.

04

Monitoring

Measure results and adjust the strategy.

05

Continuous evaluation

Evaluate results against KPIs and remain vigilant to new risks and opportunities.



Timeline for founders

Phases	Timing	Milestones
Diagnosis and Planning	1st month	Legal evaluation of the startup, identification of risks, review of corporate structure, and assessment of contractual needs.
Incorporation and Strategy	2nd month	Incorporation of the company, drafting of bylaws and shareholder agreements, and initial tax planning.
Contracts and Agreements	3-4th months	Drafting of employment contracts, confidentiality agreements, and contracts with suppliers and clients.
Intellectual Prop. & Compliance	5-6th months	Trademark and patent registration, review of software licenses, and implementation of internal policies and regulatory compliance.
Clousure and follow-up	7 and next months	Final review of documents, risk mitigation, and ongoing, scalable advisory.

Specific actions

Action	Risk	Solution
Negotiations	Medium	Strategic Advisory and Secure Agreements
Data protection	High	Legal Compliance and Digital Security
Share Capital modification	Medium	Legal Optimization and Corporate Structure
Litigation	High	Legal Defense and Effective Resolution



Estimated legal fees

Service	Estimated cost
company incorporation	From 800€
Partnership agreement	From 1.500€
Retainer	From 90€/h
Fixed tariff	From 350€/month
IP registration	From 600€
Incorporation, Shareholder Agreement, Trademark Registration, and Data Protection	From 3.500€

FAQ

→ **Can we pay in equity instead of cash?**

Yes, in some cases we accept mixed arrangements of fees and equity participation in the company.

→ **Do you work only in Spain or also with foreign investors?**

We have experience in international transactions and work in English and French.

→ **What do you mean by providing ongoing legal support?**

We not only resolve specific issues but also act as a strategic partner, anticipating risks and supporting the startup at every stage.

→ **Can you act as secretaries of the Board of Directors?**

Yes, we take on legal secretarial duties, drafting minutes, and managing corporate records.

→ **Why choose Morán Lobato Abogados as your go-to law firm?**

Because we don't just solve legal problems: we think like entrepreneurs, speak your language, and walk alongside you so you can focus on growth while we take care of everything else.

m[&]l

Let's work
together[↗]

Contact us



+34 689 480 178



moranlobato@gmail.com



www.moranlobatoabogados.com



[Entrepreneurship resources](#)